# **◆Fuze Payments**



## **Payment Acceleration Platform.**

**Product Overview** 



## Our Philosophy

A 5% reduction in operating costs can have the same impact as a 30% increase in sales.

At Fuze, we take pride in understanding our clients. We're dedicated to providing forward-thinking, relationship-driven financial technology designed to help every one of our clients—of varying size, type, and industry—achieve their objectives.

Technology built to be flexible, scalable, quick to implement, and easy to use; our payment solutions provide companies greater control and automation over the payment process, maximizing efficiency to reduce operating costs and optimize cash flow.

The following product overview outlines how Fuze can work with you to align your growth with key payment products to offer a holistic solution that will improve your processes regardless of payment type or method.

You can expect us to have the skills and credentials to provide industry insight and expertise, to roll up our sleeves and provide hands-on support, to assess your needs thoroughly, and offer innovative solutions.

We are more than just a payments company. Our technology provides finance teams and your customers a better overall experience. We look forward to partnering with you.

John Contogiannis

CEO | Fuze

John Contogiannia



- 1. **No upfront costs**You pay next to nothing to get started.
- 2. **Quick & Easy**Quick implementation and easy to use.
- Future Proof
   Use as a standalone service, integrate to your ERP, & add products as you grow.
- 4. **More Than Payments**Everything we do is to make your finance team more efficient and happier.
- 5. **Secure & Stable**We use the industry's most reliable and secure processing platforms.
- 6. **Better Support**No call trees, no bots, no silos, no nonsense.
  Speak with a helpful human.
- 7. **Complementary Tech**We build technology
  that complements your
  current accounting
  software, not replace it.

## Who we are

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Powered by the belief that complex payment systems can be simple and flexible, Fuze is a financial technology company that empowers businesses to control and automate their payment processes to help improve operational efficiency. As a leader in payments, Fuze is focused on helping businesses simplify their inbound and outbound payment execution, while providing the financial benefits of lower costs, streamlined processes, risk mitigation, and margin contribution.



## **Product Goals**



**01** Shorten your payment workflows to lower operational costs.

Lower support costs by providing tools that encourage your customers to self-serve.

Simplify payments for your customers to reduce late payments.

Pay your suppliers in the most profitable way for you.

Implement different payment options to reduce checks.

Use various tools to lower your overall cost of payment acceptance.

Improve data security by allowing customers to enter their own payment information.

Implement flexible payment solutions that can scale and integrate with SHIMS.

## Core Services

Transform the way you process financial transactions with a B2B-first solution that reduces the manual work required to move money.

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#### **AR Automation**

Expedite your invoiceto-cash cycle by making it easier for customers to pay. 0-



#### **Invoice Print & Mail**

Lower your costs with an innovative invoice printing and mailing solution. 0



#### **Customer Portal**

Encourage customers to self-serve and pay their invoices from an invoice management portal.

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#### **Cloud EMV**

Simplify your in-store transactions through a single point of access for your card processing devices.

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#### **Document AI**

Automatically convert invoices, purchase orders, and remittances into structured data.

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#### **AP Automation**

Improve AP efficiency, reduce errors, and increase revenue with our AP automation platform.



## **AR Automation**

The result? Happier customers who pay faster—and a happier AR team.

Fuze puts the order to cash process in one place to make collections simple, reducing DSO by an average of 34%. Automation eliminates repetitive tasks, a centralized platform powers transparency and collaboration between departments and with customers, and employees become 3x more productive. This not only improves team satisfaction—it helps people perform more valuable work.

We free up your time so you can dedicate yourself to strengthening customer relationships. Through eliminating time-intensive, manual, and repetitive tasks.

This allows you to focus on building customer relationships and providing improved service for the key accounts that grow your business.

## **AR Automation**



#### **Card & ACH Payments**

Reduce your cost of payment acceptance by providing your customers multiple payment options.



#### **Invoicing Suite**

Email electronic invoices to your customers with a secure payment link for secure digital transactions.



#### **Interchange Optimization**

Automatically qualify for Level 2 & Level 3 interchange rates to significantly lower card payment acceptance costs.



#### **Scheduled Payments**

Set-up recurring payments for card and ACH or create a custom installment plan.



#### **Payment Reminders**

Improve on time payments by automatically sending payment reminders to you customers.



#### **Surcharge Option**

Assess an additional fee to your customers based on payment type.



## **Reporting Engine**

Create aging reports, access transaction level data, and see the status of each invoice.



#### **Fraud Controls**

Use our fraud modules to reduce chargebacks and payment errors.



#### SHIMS Integration\*

Automatically pull your invoice data from SHIMS, send the invoice, and close it once it is marked paid.



## **Invoice Printing & Mailing**

Run conversion campaigns to convert customers to more costefficient payment methods.

For those customers that require a paper invoice; Fuze can print, mail, fax, and email invoices on your behalf. Add secure payment links for card and ACH payments or add a QR code for mobile payments.

Utilize messaging to migrate more customers to the Customer Portal for invoice management and payment for increased electronic payment acceptance.



## **Customer Portal**

Reduce billing inquiries and securely accept payments online.

The Fuze Customer Portal offers an online gateway to quickly pay bills and monitor balances. These functions come wrapped in an intuitive, easy-to-use interface. Stop fielding billing inquiries, our customer portal software provides visibility and convenience that will help them manage bills and pay on time. Your customers will love using our online payment portal, and it will help you get paid faster while saving resources.

Through integration with your ERP software, invoices can automatically be uploaded and closed out upon payment. The solution can be white labeled to match your brand and customized with features like partial payment flags.

### **Customer Portal**



#### **User Subscription**

User-initiated subscription request component that encourages users to self-manage their accounts.



#### **Invoice Payments**

Customers can view their invoices and make credit card and ACH payments directly from within the portal.



#### **Customer Orders\***

Integrate your inventory module to embed product info into your invoices and provide a re-order button.



#### Secure

Give users immediate access to documents generated by business transactions without compromising the security of your backend application.



#### **Invoice Template**

Easily white label the portal and create a custom invoice template to match your company's branding.



#### **Mass Email**

Send an email blast to all portal users, to users within a specific user group, or to a selected set of users.



#### **User Permissions**

Restrict user access by document type—invoice, purchase order, statement, etc.



#### **Partial Payment Flags**

Automatically flag partial invoice payments for manual review.



#### SHIMS Integration\*

Pull invoice data directly from SHIMS and automatically create invoices to upload to the portal.



## **Cloud EMV**

Advanced transaction monitoring and web-based terminal management.

Fuze's EMV, plug-and-play credit card terminals are the perfect solution to securely process card-present transactions. With the option to manage multiple locations from your central office and integrate your POS software, our card-present payment solutions reduces the number of steps required to complete a transaction.



## **Document AI**

Reduce accounting costs. Eliminate tiresome data entry. Turn your accounting team into a driver of efficiency and growth.

Manual data entry and traditional OCR solutions are slow, expensive, and error-prone. Fuze's AI technology automatically captures invoices, purchases orders, remittances, and receipts in seconds.

Reduce operational errors, eliminate invoice discrepancies, and speed up inbound to outbound cycle times. Drag and drop documents for immediate extraction or integrate directly with your accounting software or email client.

## **Document AI**



#### **Fast & Accurate**

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Automatically turn your PDFs into validated and structured data. Reduce errors and eliminate invoice discrepancies.



#### **Invoice Automation**

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Convert emails and attachments into clean and validated data.



#### **AP Automation**

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Quickly extract invoices, create payment files, and pay suppliers with Fuze's AP Automation platform.



#### **Document Reconciliation**

Automatically match receivables, POs, and invoices and reduce lost revenue.



#### **Check Automation**

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Quickly reconcile check payments from bank statements and lockbox reporting to invoices.



#### SHIMS Integration\*

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Extract key information from from invoices, POs, and more down to line-item details directly from SHIMS.



## **AP Automation**

Making electronic payments can bring costs-per-payment down by 55%-80%.

Fuze's AP provides you the ultimate bankagnostic platform to successfully manage and optimize all AP disbursements, regardless of payment type. Through a centralized cloudbased application, Fuze can connect with your ERP or financial system, automating the payment, remittance delivery and reconciliation process across all payment types.

We take you to 100% electronic payment processing on day one—all while providing cost savings, greater discount realization, increased security, improved supplier relations, flexible payment options, and greater visibility.

### **AP Automation**



#### **Drag and Drop Interface**

Drop any payment file into our interface to load your supplier payments and complete the payment with a click of a button.



#### **Full Payment Modality**

Pay your suppliers with card, ACH, or check via a single payment file and automate the payment process.



### **Scheduled Payments**

Create your payment file in advance and schedule payment for a future date to maximize your DPO.



#### **Virtual Card Payments**

Pay your suppliers with a single use virtual card for the exact invoice amount and reduce costly payment errors.



#### **Purchase Cards**

Create unlimited virtual purchase cards and set-up card rules to reduce fraud and ensure your vendors comply with your agreed upon terms.



#### **Custom Reporting**

Create custom fields to track payments based on on your current AP practices and maintain a payment audit trail.



#### **Supplier Enablement**

Our supplier enablement programs deliver significantly more supplier participation.



#### **Spend Rebate**

Earn rebates on your virtual card spend to minimize your cost of payments.



#### SHIMS Integration\*

Upload payment files directly from SHIMS and automate the payment, remittance, and reconciliation process.

## Tell us what you think.



**Curious?** Schedule a call to explore how our solutions can shorten your current payment workflows.



**Intrigued?** Schedule a demo to see our solutions in action.



Impressed? Contact us to receive a custom quote.



## **Intelligent Payments**

**Flexible.** Every finance team is different, so our solutions are built to adapt.

**Simple.** Quick to implement with minimal training require.

**Scalable.** Our solutions can effortlessly expand to grow with your business.

**Connectable.** We can integrate our solutions with your current and future tech for uber efficiency.

#### **Our 5-Step Process**

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Our proven five-step business process incorporates strategy, structure, operations, enablement, and measurement. From the moment of engagement, our team is collaborating with you to develop a well-defined electronic payments program.

FUZE

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